



The Client

A Fortune 100 Communications Company

The Problem

A fortune 100 company which was stockpiling old electronics, including data storage media, at one of their facilities for over the last decade needed a solution to clear out the storage space and properly destroy their data.

The Solution

ERI's team came in within ten days of receiving notice of the project with a full on-site team which spent 3 weeks on location, took inventory of all the assets, palletized the assets, shipped the assets to the nearest ERI facility, and then remarketed the items which were resellable while destroying and responsibly recycling the rest.

The entire process was handled by ERI without any intervention by the client. In fact, the client trusted ERI so much, they provided ERI with unrestricted access and access cards to their entire building without direct supervision. This process included inventory, logistics, sorting, resale, and destruction. The electronics consisted of everything imaginable – ranging from power supplies and servers to laptops and tablets to loose hard drives and even some old cassette based media storage devices – and ERI was able to handle the entire project from start to finish in about a month's time.

ERI took a total of 5 truckloads of electronics out of this facility, which were routed to the nearest ERI facility in Texas. Since the company had been sitting on these assets for so long, about 70% of them were at end of life and could not be resold simply due to their age. However, ERI was able to remarket about 30% of the electronics, helping the client maximize the value of their assets and cover some of the costs of the cleanout program.

All in all, this client was extremely happy with the process, and continues to be a long term client of ERI.



ERI spent 3 weeks on-site inventorying and breaking down electronics



ERI handled the entire project from start to finish without any resources from the client



ERI removed 5 full truckloads of electronics for remarketing and destruction