



## The Client

### One of the Largest Children's Hospitals in America

## The Problem

A short timeline to properly destroy the data on over 1,000 devices and maximize the device's resale value.

## The Solution

ERI had to bid on this project against several competitors, and ultimately won the project not only due to ERI's superior service in data destruction, recycling, and remarketing, but also because of their unique bin solution for this client's storage needs. ERI provided secure recycling bins for the hospital to easily store devices prior to the devices being shipped to ERI across the hospital's campus.



Over 1,000 devices in  
under 120 days

ERI's secure storage bins are available both as a locking container with and without hard drive slots for loose drives or smaller electronic devices. These bins can be deployed to ensure devices are locked and secured after they are decommissioned but prior to them being shipped to ERI to protect the data contained on these devices and minimize loss.



Over \$22k in device  
resale value

ERI then processed these devices straight from the locked and sealed bins at an ERI facility, ensuring 100% chain of custody. ERI ensures all data is properly destroyed prior to the device reaching its final disposition. ERI is NAID certified and meets or exceeds all PHI and HIPAA regulations.



ERI's proprietary bins  
provided a unique and  
secure storage solution  
prior to device pickup